

Lupin needed to reduce travel costs through early bookings.

We enabled travel bookings from the mobile.



Our enterprise mobility platform enables provisioning of mobile apps within minutes, ensuring information availability at all times and the freedom to transact anytime, anywhere.

Mobiliteam™ helps Lupin employees make travel plans from their mobile devices.

Sector: Pharmaceutical

Solution: Mobiliteam

Client: Lupin

Challenge:

Develop and deploy a mobile app for employees to submit travel requests and empower managers to approve these requests at the earliest.

Results:

Early booking of transport and accommodation for employees on official trips, resulting in significant cost savings and fewer trip cancellations due to last minute booking attempts.

THE CHALLENGE

Lupin – the fifth largest pharmaceutical company in the US, headquartered in India, with revenues of USD 1.6 billion – needed timely approvals for travel requests placed by their employees, to ensure early bookings that could result in significant cost savings on travel tickets and accommodation.

Lupin IT was in the midst of automating their business processes and now wanted to make these processes accessible on mobile devices. Of the various business processes the travel request process was most frequently used by employees and had a few challenges

- On-field employees could submit travel requests only from their office laptop / PC.
- Managers could only approve these requests from their office desks.
- Travel desk received these requests, a day or hours before the travel schedule, making it difficult to confirm bookings.

Lupin, approached the team at Mobiliteam™, who has a proven track record of developing and deploying enterprise mobile applications within minutes on its mobile enterprise application platform.

THE SOLUTION

Mobiliteam, enterprise mobility experts created a rollout strategy in agreement with the business and IT team to deploy the application on employee mobiles.

The platform was integrated with the existing business workflow systems through service layers to allow submissions of travel requests and manager approvals for these requests from the mobile phone. The mobile app was designed on the platform, with contextual help to assist the employees submit travel request when on the field and these approved requests would immediately be notified to the travel desk.

THE RESULTS

The mobile application was successfully rolled out to 15000 employees within 3 weeks, including a round of testing and pilot run with select business users.

The mobile application rollout has resulted in significant cost savings on travel bookings and a delightful user experience through profile preferences that reduce the input fields when making travel submissions. 65% travel requests at Lupin are now processed 3 days in advance.

Mobiliteam empowers employees at Lupin to make travel plans from their mobile devices, resulting in early bookings and significant cost savings.